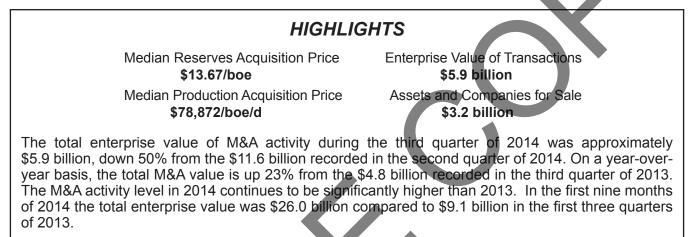


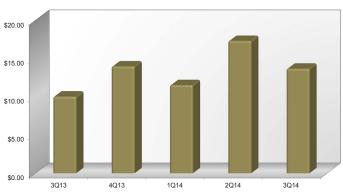
CANADIAN OIL INDUSTRY MERGER AND ACQUISITION QUARTERLY REVIEW

THIRD QUARTER 2014





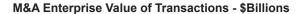
Median Reserves Acquisition Price - \$/boe

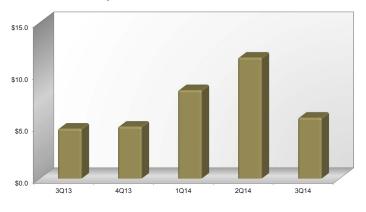


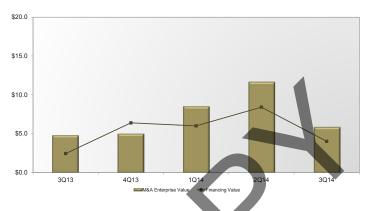
TRANSACTION HIGHLIGHTS

Month	Purchaser	Acquisition	Enterprise Value	Acquisition Price	
			\$MM	\$/boe	\$/boe/d
July	Cardinal	Muirfield	\$15.17	\$6.90	\$76,213
July	Crescent Point	T.Bird	\$86.02	\$24.18	\$99,008
August	Ikkuma	Alberta assets	\$24.00	\$4.63	\$18,750
August	Whitecap	Bashaw, Forge, Alberta assets	\$266.70	\$19.57	\$106,680
September	PrairieSky	Encana assets	\$2,562.18	\$116.31	\$207,447
	5				

Note: (*) - pending



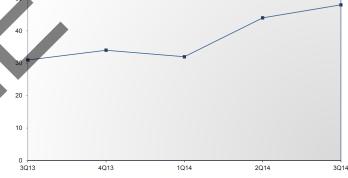




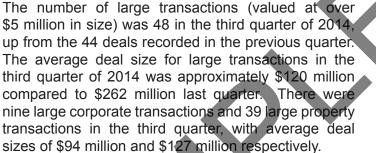
Total Financings versus M&A Enterprise Value

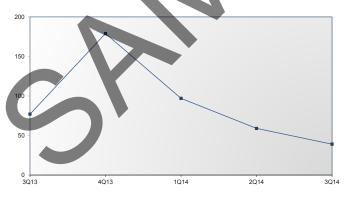
The total M&A enterprise value (large and small deals) in the third quarter of 2014 decreased 50% to \$5.9 billion from the \$11.6 billion recorded in the second quarter of 2014. On a year-over-year basis, the enterprise value in the third quarter increased 23% from the \$4.8 billion recorded in the third quarter of 2013.

The total value of financings in the third quarter of 2014 decreased 52% to \$4.0 billion from \$8.4 billion in the second quarter of 2014. The total number of financings in the third quarter was 86, compared to 115 in the second quarter of 2014.



Number of Transactions Over \$5 Million

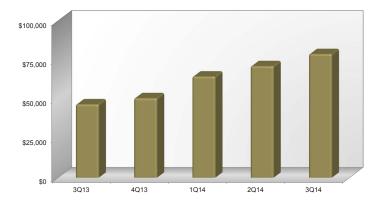




Number of Transactions Under \$5 Million

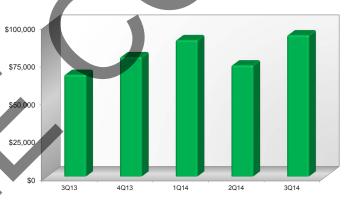
The number of small deals (under \$5 million in size) decreased 34% to 39 in the third quarter of 2014 from the 59 recorded last quarter. The total value of small deals dropped 40% on a quarter-over-quarter basis to approximately \$60 million from approximately \$100 million.

Median Production Acquisition Price - \$/boe/d

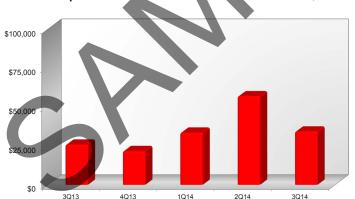


The median acquisition price per producing barrel of oil equivalent increased 11% to \$78,872/boe/d in the third quarter of 2014 from the second quarter price of \$71,155/boe/d. On a year-over-year basis, the median acquisition price for production is up 68% from the \$46,809/boe/d recorded in the third quarter of 2013.

Median Acquisition Price of Oil Production - \$/boe/d



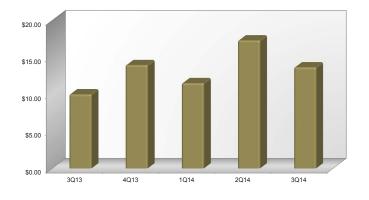
The median price paid for oil production increased 27% to \$93,226/boe/d in the third quarter of 2014 from \$73,347/boe/d in the second quarter. There were 27 large oil-weighted transactions this quarter.



Median Acquisition Price of Natural Gas Production - \$/boe/d

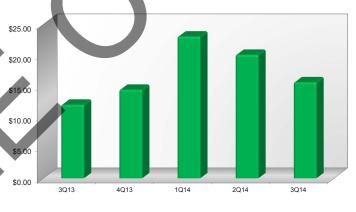
The median price paid for natural gas-weighted transactions on a \$/boe/d basis decreased 40% to \$34,278/boe/d in the third quarter of 2014 from \$56,898/boe/d in the second quarter of 2014. There were 21 large natural gas-weighted transactions this quarter.

Median Reserves Acquisition Price - \$/boe

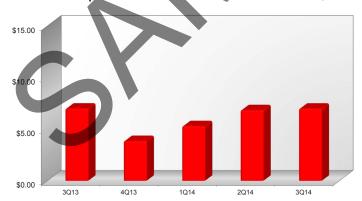


The median acquisition price for proven plus probable reserves decreased 21% to \$13.67/boe this quarter from the \$17.31/boe in the second quarter of 2014. On a year-over-year basis, the price for proven plus probable reserves increased 36% from \$10.02/boe in the third quarter of 2013.

Median Acquisition Price of Oil Reserves - \$/boe



The price paid for oil-weighted transactions decreased 22% to \$15.59/boe in the third quarter of 2014 compared to \$20.06/boe in the previous quarter.



Median Acquisition Price of Natural Gas Reserves - \$/boe

The price paid for natural gas-weighted transactions increased 2% in the third quarter to \$7.00/boe from the \$6.85/boe in the second quarter of 2014.

\$2.0 billion

MERGER AND ACQUISITION CANDIDATES

Companies with Major Assets for Sale in the Quarter

Apache Canada Ltd. ARC Resources Ltd. Bonavista Energy Corporation **Conserve Oil Corporation** Legacy Oil + Gas Inc.

Lightstream Resources Ltd. Long Run Exploration Ltd. **NEP Canada ULC** Openfield Energy Ltd.

Fortaleza Energy Inc.

Huntington Exploration Inc.

Legend Energy Canada Ltd.

Magna Carta Oils Ltd. & its partners

Hitic Energy Ltd.

Hutton Energy Ltd.

Insignia Energy Ltd. JDM Petroleums Inc.

Kaisen Energy Corp.

Legacy Oil + Gas Inc.

MKE Canada Ltd.

Mosaic Energy Ltd.

Perpetual Energy Inc. Spyglass Resources Corp. Talisman Energy Inc. Velvet Energy Ltd.

Total approximate value ⁽¹⁾ for major sellers

Companies with Minor Assets for Sale

1316751 Alberta Ltd. Alpine Capital Corp. APL Oil and Gas (1998) Ltd. Athabasca Oil Corporation Bearspaw Petroleum Ltd. Black Swan Energy Ltd. BlackShale Resources Inc. Blaze Energy Ltd. Brahma Resources Ltd. Cenovus Energy Inc. Centennial Oil & Gas Corp. Coast Resources Ltd. Custom Energy Group Ltd. **Daroil Energy Limited** E-T Energy Ltd. First Sahara Energy Ltd.

Total approximate value ⁽¹⁾ for minor sellers

Companies for Sale

Companies which announced in the

Atikwa Resources Inc.⁽²⁾ Bernum Petroleum Ltd. Birchwood Resources Inc. Bradley Oil & Gas Inc.⁽²⁾ Canadian Abraxas Petroleum, ULC New Star Energy Ltd. Century Energy Ltd. Drakkar Energy Ltd. Exoro Energy Inc.

Perpetual Energy Inc. Perseverance Resources Ltd. Progress Energy Canada Ltd. Zargon Oil & Gas Ltd.

RedWater Energy Corporation Richfield Oils Inc. Rimfire Energy Inc. Rock Energy Inc. Shooting Star Energy Ltd. Sonde Resources Corp. Sonicor Energy Ltd. Taku Gas Limited Tangle Creek Energy Ltd. TimberRock Energy Corp. Vermilion Energy Inc. Vesta Energy Ltd. Whitecap Resources Inc. Woma Energy Ltd.

\$190 million

either available for sale, in receivership or were seeking ways to "maximize shareholder value" are as follows:

Karl Energy Trust Inc.⁽²⁾ Legend Energy Canada Ltd.⁽²⁾ Mutual Oil & Gas Ltd.⁽²⁾ Neo Exploration Inc.⁽²⁾ Northpine Energy Ltd. Onco Petroleum Inc.⁽²⁾ PetroGlobe Inc.⁽²⁾

Riley Resources Inc.⁽²⁾ Scollard Energy Inc. Sedna Oil and Gas Ltd.⁽²⁾ Sheffield Energy Ltd. Shoreline Energy Corp. SilverWillow Energy Corporation WLA Investment Ltd.

Total approximate value ⁽¹⁾for Companies for sale

\$951 million

TOTAL APPROXIMATE VALUE (1) FOR ALL M&A CANDIDATES

they

\$3.2 billion

1). Approximate value is an estimation of the overall value of the assets and companies for sale but we have not conducted a detailed valuation of the individual assets or companies. The actual selling prices may vary, perhaps by a considerate amount, from the figures presented here.

2). Companies in CCAA or Receivership.

THIRD QUARTER MERGER AND ACQUISITION TRANSACTIONS (exceeding \$5 million in value)

Month	Purchaser	Acquisition	Enterprise Value
			(\$million)
July	Aldon	Openfield assets	6.07
July	Cardinal	Alberta assets	165.00
July	Crescent Point	Painted Pony assets	100.00
July	Crescent Point	T.Bird Oil	86.02
July	Maha	Palliser	64.75 ⁽²⁾
July	Mapan	Shell assets	132.50
July	Petrus	Arriva	95.48
July	Pine Cliff	Alberta assets	33.25
July	Pine Cliff	Nexen assets	100.00
July	PrairieSky	Shoreline assets	9.00
July	Predator	Pengrowth assets	46.30
July	Spartan	Saskatchewan assets	17.25
July	Undisclosed Buyer	Petrox	(1)(2)
July	Undisclosed Buyer	Shoreline assets	20.80
July	Undisclosed Buyer	Sunshine assets	20.00
July	Velvet	Alberta assets	(1)(2)
August	Cardinal	Muirfield	15.17
August	Chronos	Whitecap assets	57.00
August	Delphi	Blackbird assets	8.89
August	Freehold	Saskatchewan assets	6.90 ⁽²⁾
August	Ikkuma	Alberta assets	24.00
August	Imaginea	Crew assets	150.00
August	NuVista	Alberta assets	35.00 ⁽²⁾
August	Spartan	Saskatchewan assets	15.40
August	Undisclosed Buyers	Spyglass assets	51.00
August	Whitecap	Bashaw/Forge/Alberta assets	266.70
September	Canadian Non-Operated	Bellatrix assets	250.00
September	Cardinal	Cenovus assets	241.00
September	Catch	Alberta assets	(1)(2)
September	Chronos	Titan West assets	8.00
September	Crescent Point	Lightstream assets	378.40
September	Delphi	Alberta assets	9.30
September	InPlay	Kingsmere	(1)
September	Leucrotta	British Columbia assets	26.90
September	Petrus	Alberta assets	14.80
September	Petrus	Ravenwood	195.00
September	PrairieSky	Encana assets	2,562.18
September	Tamarack	Suncor assets	168.50
September	Undisclosed Buyer	Delphi assets	17.20 ⁽²⁾
September	Undisclosed Buyer	Marquee assets	14.00
September	Undisclosed Buyer	NEP Canada ULC assets	(1)
September	Undisclosed Buyer	Surge assets	52.00
September	Undisclosed Buyer	Whitecap assets	5.00
September	Undisclosed Buyer	Zargon assets	6.00
		Third Quarter Total	\$5.9 billion

(1) The estimated or confidential amount for this transaction is included in the quarter total
(2) Pending but not closed
(3) Confidential transactions are not included on the list, however their values are included in the total Notes:

NOTES

- 1. Definitions:
 - a. Acquisition Value: the estimated fair market value of the amount expended by the purchaser for the equity portion of the acquisition. In some transactions, this figure may be different from the Total Value as the purchaser only acquired a portion of the Total Value.
 - b. Enterprise Value: the total equity value plus long-term debt, working capital deficit and other liabilities. The latter item includes such things as site restoration, executive compensation, future overhead expense, hedging contracts liability or asset.
- 2. All Dollar amounts are in Canadian funds, unless noted otherwise.
- 3. This publication includes only those transactions that involve the purchase of oil and natural gas reserves and that are publicly disclosed. In addition to the transactions noted herein, a number of other private transactions have taken place. Although some transactions may not be included in our database, we believe the published data is representative of industry trends.
- 4. The Enterprise Value used in this report do not include any value for tax pools acquired in the transaction or created as a result of the transaction. Where available, existing tax pools of the acquired company are described in the Comments section on each individual analysis.
- 5. The information contained herein was based on information which was obtained from sources which we believe are reliable, however we cannot guarantee its accuracy or completeness. The opinions expressed herein are based on our analysis and interpretation of this information and are not to be construed as a solicitation of an offer to buy or sell any securities. Sayer Energy Advisors may act as financial advisor or fiscal agent for certain companies mentioned herein and may receive remuneration for its services. This report is furnished on the basis and the understanding that Sayer Energy Advisors is to be under no responsibility or liability in respect thereof.
- 6. While every effort has been made to ensure the accuracy and timeliness of this publication, the analysis and comments are necessarily of a general nature. We would also like to note that there is more information available in our files on specific transactions than we can publish in the Report. Clients are urged to seek specific advice on matter of concern and not to rely solely on the text of this publication.
- 7. Copyright © Sayer Securities Limited 2014. All rights reserved. No part of this publication may be reproduced in any form by any means without prior written permission from Sayer Energy Advisors. The annual subscription rate is \$500 plus GST, or \$150 plus GST for a single issue.

C	k.	

Recent Transactions Completed by Sayer Energy Advisors



ISSN 1922-3536

Photocopying or reproduction of this report or parts of this report, even for internal distribution, is strictly prohibited