SAYER ENERGY ADVISORS

Viewpoint

An Oil and Natural Gas Industry Newsletter

Summer 2026

Financings Up While Number of Dealers Down in 2025

A total of $9.4 billion in capital was raised by the Canadian oil and natural gas industry in 2025, up 13% from the $8.3 billion raised in 2024. The slight increase in total financings was in contrast to the decrease in the number of dealers servicing the sector. Year-over-year the number of active dealers servicing the Canadian oil and natural gas industry fell 10% to 26 in 2025 down from the 29 recorded in 2024.

The total number of active dealers in 2025 (defined as those completing over $5.0 million in total issues per year) was comprised of 11 foreign-based dealers, 8 Canadian independent brokerage companies and 7 Canadian bank-owned firms. By comparison, in 2024 the total number of active dealers was comprised of 12 Canadian independent brokerage companies, 10 foreign-based dealers, and 7 Canadian bank-owned firms.

In 2025, total debt financings were $8.7 billion, up 20% from the $7.2 billion raised in 2024. The top five spots in 2025 consisted of all Canadian bank-owned firms. Whereas, in 2024, the top five dealers consisted of three Canadian bank-owned firms and two foreign-based dealers. The top five dealers in debt financings in 2025 were: **CIBC World Markets Inc., TD Securities Inc., Scotia Capital Inc.**, **RBC Dominion Securities Inc.,** and **ATB Capital Markets Corp.** Together these dealers raised approximately $4.2 billion of debt in 2025. RBC and Scotia were the only dealers which remained in the top five year-over-year.

Cenovus Energy Inc. raised $2.6 billion in November through four separate debt issues which accounted for 30% of the total debt issued in 2025. Cenovus completed senior unsecured note offerings of $704.0 million with an 11-year term and a coupon rate of 5.4%, $704.0 million with a 6-year term and a coupon rate of 4.65%, $650.0 million with a 7-year term and a coupon rate of 4.25% and $550.0 million with a 10-year term and a coupon rate of 4.6%. Proceeds from the financings were used for general corporate purposes and to redeem the entire outstanding principal amount of its $750.0 million, 3.6% notes due March 10, 2027, its US$373.0 million, 4.25% notes due April 15, 2027, and **MEG Energy Corp.**'s US$600.0 million, 5.875% notes due February 1, 2029 which Cenovus assumed as part of the $8.4 billion acquisition of MEG. ATB, CIBC, Scotia and TD were in all four of the underwriting syndicates for the debt financings completed by Cenovus in 2025.

There was a total of approximately $700.0 million in equity raised during 2025, down 37% from the approximately $1.1 billion raised in 2024. The top five equity underwriters in 2025 consisted of three Canadian independent brokerage companies and two Canadian bank-owned firms. In 2024, the top five equity underwriters consisted of two Canadian independent brokerage companies, two Canadian bank-owned firms and one foreign-based dealer.

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The top five dealers in equity financings in 2025 were: **Haywood Securities Inc., Research Capital Corporation, National Bank Financial Inc.,** ATB and **Canaccord Genuity Corp.** Together these dealers raised over $100.0 million of equity in 2024. National Bank and Canaccord were the only dealers which remained in the top five year-over-year.

ATB, Haywood and National Bank were all underwriters in the second largest equity offering in 2025, which was **Spartan Delta Corp.**'s upsized bought-deal offering for $97.8 million in January. Spartan Delta issued a total of 25,589,800 common shares at a price of $3.82 per share. Spartan Delta used the net proceeds to fund the acceleration of its Duvernay development program and for general corporate purposes.

In terms of the number of equity financings completed, Haywood was the most active dealer by participating in 12 equity financings of which it was the lead in 6 of them. Canaccord participated in 8 deals of which it was the lead in 4. In third place was Research Capital, which participated in 5 equity financings in 2025 and was the lead underwriter in all 5 of them.

In reviewing the financings completed in the first three months of 2026 and comparing them to the first quarter of 2025, the total amount of capital raised is up 91%, to approximately $1.9 billion from the $1.0 billion raised over the same time period last year. This increase in the amount of capital raised could possibly lead to a jump in the number of dealers servicing the Canadian oil and natural gas industry in 2026.

Note that the methodology we have used to derive the dollar value for dealer activity was to assign the lead dealer of a financing a value of two and all the other dealers in an underwriting syndicate a value of one. For example, in a $40.0 million financing with one lead dealer and two other dealers in an underwriting syndicate, the lead dealer would be credited a value of $20.0 million and the other two dealers would be assigned a value of $10.0 million each.

Written by Tom Pavic
Sayer Energy Advisors
Originally Appeared in the Daily Oil Bulletin on May 27, 2026

Private Canadian E&P Companies Recently Active on the Buy Side

Recently there have been a number of merger and acquisition ("M&A") transactions announced involving private oil and natural gas producers as purchasers. This recent trend has been noticeable in the second quarter of 2026 in both asset and corporate transactions.

On April 14, 2026, **North Hudson Resource Partners LP** announced the acquisition of **HWN Energy Ltd.**, a wholly-owned subsidiary of **Hawthorne Energy LLC**. The resulting entity will be run by the existing management team of HWN. HWN announced that it will focus on the development of its Montney assets. In conjunction with the acquisition, it was announced that, a subset of HWN's Cardium-focused assets were spun out from HWN and were sold to privately-held **Acerta Energy Ltd**. The assets acquired by Acerta include approximately 8,300 boe/d of operated oil production from the Cardium fairway in Alberta. Acerta is a privately oil and natural gas company with operations in Alberta. In conjunction with the acquisition, Acerta completed a private placement of US$175 million of senior secured bonds.

Karve Energy Inc. is a private oil exploration and production company, focused on light oil production from the Viking Formation in eastern Alberta. On May 7, 2026, Karve announced it had acquired privately-held **Point Break Resources Inc.** for total consideration of $47.4 million consisting of cash and Karve shares. The acquisition added low-decline Mannville waterflood assets with production of approximately 1,450 boe/d (82% liquids).

Long Term Asset Management Inc. is a privately-held oil and natural gas company operating in western Canada. On May 14, 2026, **Journey Energy Inc.** announced the sale of certain operated assets in the Countess area of Alberta for cash consideration of $7.0 million to Long Term. The assets consist of production of 953 boe/d (100% natural gas) and includes Journey's 4 MW Countess power generation facility. Journey stated that proceeds from the disposition would be directed to its ongoing development of its Duvernay assets.

On May 16, 2026, privately-held **New West Data Corp.** announced that it has entered into a letter of intent with **Azimuth Capital Management** to acquire **Entrada Resources Inc.** The proposed acquisition is for all of the shares of Entrada whose operations are located in the Rocky Mountain House area of Alberta. The transaction is expected to close in the third quarter of 2026 and would add 3,500 boe/d to New West's current 1,000 boe/d of production. The acquisition is intended to secure incremental oil and liquids production, along with stranded natural gas energy capacity to power an additional 20 MW of off-grid power generation. The proposed transaction is subject to certain financing conditions.

In late May, privately-held **Bull Pine Energy Inc.** acquired oil and natural gas assets located in the Battle Creek, Eastend and Rapdan areas of southwestern Saskatchewan from **Barrel Oil Corp.** Bull Pine is backed by the U.S. private equity firm **NGP Energy Capital Management, LLC**.

Publicly-traded companies continue to be active acquirers as well, however we expect capital markets to remain restricted, which we believe will provide continued opportunities for private companies to remain active purchasers. Strong oil prices earlier this year led to an increase in assets and companies which are currently up for sale. With the recent increase in "product" which has hit the market, we expect a robust Canadian M&A market for the remainder of the year.

Written by Ben Rye
Sayer Energy Advisors
Originally Appeared in the Daily Oil Bulletin on June 24, 2026

Recent Transactions Completed by Sayer Energy Advisors

This announcement appears as a matter of record only.

has sold its interests in the Wapiti area of Alberta to

The undersigned acted as financial advisor to Prairie Thunder for this transaction.

April 2026

This announcement appears as a matter of record only.

has sold certain oil and natural gas interests in various areas of Alberta through its receiver

The undersigned acted as financial advisor to KSV for these transactions.

May 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

Certain oil and natural gas interests in the Rainbow area of Alberta held by

have been sold

The undersigned acted as financial advisor to Cabot for these transactions.

May 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

has sold its interests in the Cecil area of Alberta
to

The undersigned acted as financial advisor to Corex for this transaction.

May 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

A refinery in the Bone Creek area of Saskatchewan held by

has been sold through its receiver

The undersigned acted as financial advisor to KSV for this transaction.

May 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

has sold its interests in the Handel area of Saskatchewan

The undersigned acted as financial advisor to Asta for this transaction.

June 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

has sold certain oil and natural gas interests in various areas of Alberta through its receiver

The undersigned acted as financial advisor to KSV for these transactions.

June 2026

SAYER ENERGY ADVISORS

This announcement appears as a matter of record only.

has sold its interests in the Delmas and Unity areas of Saskatchewan

The undersigned acted as financial advisor to Lineup for these transactions.

June 2026

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This announcement appears as a matter of record only.

Certain Fee Title and royalty interests in the Silverdale area of Saskatchewan have been sold

The undersigned acted as financial advisor to the Fee Title and Royalty Interest Holders for this transaction.

June 2026

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